

Memorandum

Agenda Item 4

TO: Bay Area Headquarters Authority

DATE: May 20, 2015

FR: Executive Director

W. I. 9130

RE: Purchase Order and Contract: Computing Equipment and Consulting Services: NexusIS (\$728,000) Consulting, (\$490,000) Equipment

This memorandum requests the Authority's approval of a purchase order for the purchase of telephone, video conferencing, data center services and shared services technology equipment with NexusIS. This memorandum also requests the approval of a contract with NexusIS for technical consulting, configuration and installation services.

Background

The design for the new building includes solutions to provide for sharing of technology such as: boardroom and conference room scheduling, bridged inter-agency telephone, shared inter-agency directory, internet, WiFi, video conferencing, webcasting, and shared printing services. The design also includes technology for smart building systems including environmental controls and security systems (access controls, visitor management and closed circuit television).

Accenture LLP (Accenture), as part of its technology consulting engagement with BAHA, has created the solutions design for the shared services computing environment. The shared technology design is an interconnected and layered solution. This requires computing equipment (hardware/software), integration of the digital phone system, video conferencing, and the Microsoft server solutions to be implemented at the same time. The Accenture recommended solution will use Cisco Systems hardware for video conferencing and phone integration along with Microsoft directory services and exchange server solutions. In November, the Authority approved a purchase order for \$2,600,000 with NexusIS for the procurement of network equipment (Phase I). Of this amount, approximately \$2,100,000 was expended.

This request funds Phase II which includes the hardware, software and consulting services necessary for telephone, video conferencing, directory services, and network configuration and installation. This phase also includes the data center services (servers, backup system, data storage, data load balancing and virtualization) equipment and software required to make the recommended design solution functional.

Estimated costs include:

Phase II Technology	Equipment (Hardware/software/licensing/maintenance)	Consulting Services (Configuration/Integration/Installation)
Data Center Services	\$230,000	\$71,000
Wired/WiFi Network		\$296,000
Telephony/Video	\$240,000	\$200,000
Microsoft Server Solutions & Shared	\$20,000	\$146,000
Project Management		\$15,000
Totals	\$490,000	\$728,000

A purchase order will be issued to purchase the computing equipment (hardware/software). The Cisco Systems network equipment will be procured through the Western States Contracting Alliance – National Association of State Procurement Officials (WSCA-NASPO) Intergovernmental Procurement Agreement, a collaborative intergovernmental procurement vehicle, which satisfies BAHA’s procurement requirements. Cisco Systems is an approved WSCA-NASPO vendor. NexusIS is a Cisco Certified Gold Partner and an authorized government reseller under the WSCA-NASPO agreement.

Consulting services to configure and install the equipment are outside of the WSCA-NASPO agreement, so consulting services will be procured using the California Multiple Awards Schedule (CMAS). Like WSCA-NASPO, CMAS is a collaborative intergovernmental procurement vehicle, which satisfies BAHA’s procurement requirements. NexusIS is experienced in configuring and installing IT technology systems and is an authorized vendor under CMAS. All Phase II estimated costs are included in the 375 Beale technology budget.

NexusIS is neither a small business nor a disadvantaged business enterprise and currently has no subcontractors.

Recommendation

Staff recommends that the Authority authorize the Executive Director or his designee to issue a purchase order to NexusIS for computing equipment in an amount not to exceed \$490,000 and to negotiate and enter into a contract with NexusIS for consulting services in an amount not to exceed \$728,000.

Andrew B. Fremier

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REQUEST FOR AUTHORITY APPROVAL
Summary of Proposed Purchase Order

Vendor: NexusIS
Work Project Title: 375 Beale Street Technology Services
Purpose of Project: Computing Equipment (Hardware/Software)
Brief Scope of Work: Purchase of computing equipment for telephone, video conferencing, MS directory services and Exchange, data center services and applications
Project Cost Not to Exceed: \$490,000

Funding Source: BAHA FY 2014-15 Budget
Fiscal Impact: Funding is included in the BAHA FY 2014-15 Budget

Motion by Authority: That the Executive Director or his designee is authorized to issue a purchase order to NexusIS for computing hardware and software as described in the Executive Director's memorandum dated May 20, 2015, and the Treasurer and Auditor is directed to set aside funds in the amount of \$490,000 for such purchase order.

BAHA Chair:

Dave Cortese

Approved: Date: May 27, 2015

REQUEST FOR AUTHORITY APPROVAL
Summary of Proposed Contract

Vendor: NexusIS

Work Project Title: 375 Beale Street Technology Services

Purpose of Project: Computing Equipment Installation and Consulting Services

Brief Scope of Work: Installation and configuration consulting services for telephone, video conferencing, MS directory services and Exchange, and applications

Project Cost Not to Exceed: \$728,000

Funding Source: BAHA FY 2014-15 Budget

Fiscal Impact: Funding is included in the BAHA FY 2014-15 Budget

Motion by Authority: That the Executive Director or his designee is authorized to negotiate and enter into a contract with NexusIS for consulting services as described in the Executive Director's memorandum dated May 20, 2015, and the Treasurer and Auditor is directed to set aside funds in the amount of \$728,000 for such contract.

BAHA Chair:

Dave Cortese

Approved: Date: May 27, 2015