



Joseph P. Bort MetroCenter
101 Eighth Street
Oakland, CA 94607-4700
TEL 510.817.5700
TDD/TTY 510.817.5769
FAX 510.817.7848
E-MAIL info@mtc.ca.gov
WEB www.mtc.ca.gov

Memorandum

TO: BATA Oversight Committee

Date: September 5, 2012

FR: Executive Director

RE: Contract Amendment – Contract Extension: Union Bank of California Cash Counting Services and Banking Services (\$900,000)

This item would approve a two-year extension of the current Union Bank of California (UB) contract to June 30, 2015 at an annual cost not to exceed the current contract limit of \$900,000 per fiscal year. The contract extension will allow BATA to complete installation of the ATCAS II project without disruption of cash interfaces and reporting processes.

In 2004, BATA selected UB as the bank to provide cash counting, cash collection and vault services for the seven state-owned bridges. The UB contract was executed for a two-year period and subsequently extended for two additional years from fiscal year 2006 thru 2008.

In 2008, BATA, through a competitive bid process, again selected UB as the bank to provide cash counting, cash collection and vault services for the seven state-owned bridges. The UB contract was executed for fiscal year 2008 thru 2013 for a five-year contract, not to exceed \$900,000 per year with a total contract value not to exceed \$4,500,000.

The cash counting, cash collection and vault services provided by UB are an integral part of the bridge toll collection and accounting system, directly interfacing with the Advanced Toll Collection and Accounting System (ATCAS and ATCAS II). Since executing the 2008 contract, BATA started the ATCAS II project to replace the toll collection system at the toll lanes and plazas. The upgrade and implementation of the ATCAS II system is scheduled for completion and full deployment by February 2014. Incorporating new banking interfaces in the middle of implementation of the ATCAS II system creates potential delays and clearly foreseeable problems in the ATCAS II project. As such, staff recommends extending the UB contract for a two-year period to allow for a complete deployment of the ATCAS II system prior to the next competitive procurement.

Recommendation

Staff recommends that the Committee authorize the Executive Director or his designee to negotiate and enter into an extension of BATA's existing contract with UB to continue to provide cash counting, cash collection and banking services. The extension will be for a two-year period to June 30, 2015, allowing for the completion of the ATCAS II project. The contract amount shall not exceed \$900,000 per year through June 30, 2015, subject to the annual BATA budget approval process.



Steve Heminger

REQUEST FOR COMMITTEE APPROVAL
Summary of Proposed Contract Amendment

Work Item No.: 1254

Vendor: Union Bank of California
San Francisco, CA

Work Project Title: Cash Collection and Counting Services

Purpose of Project: To provide cash collections, cash counting, banking and vault services for the seven state owned bridges

Brief Scope of Work: Continue to provide services for an additional two-year period through June 30, 2015

Project Cost Not to Exceed: \$900,000 per year (Current Contract - \$4,500,500 maximum contract amount after this amendment \$6,300,000)

Funding Source: Toll Revenue

Fiscal Impact: Project costs will be consistent with funds programmed and budgeted in the BATA Budget

Motion by Committee: That the Executive Director or his designee is authorized to negotiate and enter into a contract amendment with Union Bank of California to provide cash collection, cash counting, banking and vault services for a two-year period from July 1, 2013 through June 30, 2015 and the Chief Financial Officer is directed to set aside funds in an amount up to \$900,000 per year for such contract amendment, subject to the approval of future BATA budgets.

BATA Oversight Chair:

Bill Dodd

Approved: Date: September 12, 2012