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Memorandum

TO: BATA Oversight Committee

DATE: June 2, 2010

FR: Executive Director

W.I. 1253

RE: Purchase Order – FasTrak® Toll Tags: TransCore, LP

In order to replenish the current supply and maintain a sufficient continuous supply of FasTrak® toll tags to fulfill new account enrollments during the next 12 months, staff issued two Invitations For Bid (IFB) on April 26, 2010 – one IFB to purchase 100,000 standard (non-retail) toll tags and another IFB to purchase 108,000 retail toll tags. Based on projected FasTrak® enrollments we expect this supply of toll tags to last into Fall 2011.

In response to the two IFBs, three bids were each received for the standard toll tag IFB (Sirit, Inc., Telematics Wireless USA Corp., and TransCore, LP) and two bids were each received for the retail toll tag IFB (Sirit, Inc. and TransCore, LP). The lowest bids for both the standard and retail IFBs were submitted by TransCore. TransCore has proposed unit prices as follows:

Toll Tag Type	Unit Price	Quantity
Non-Retail Toll Tag	\$13.37	100,000
Retail Toll Tag:		
• Costco Toll Tag	\$16.77	36,000
• Safeway Toll Tag	\$16.77	36,000
• Walgreens Toll Tag	\$16.77	36,000

TransCore's proposed unit price of \$13.37 for the standard toll tag is \$1.33 less than Sirit's proposed unit price of \$14.70, and \$3.63 less than Telematics Wireless' proposed unit price of \$17.00 for this type of tag. TransCore's proposed unit price of \$16.77 for the retail tags was lower than Sirit's proposed price of \$17.50 for the Costco and Walgreens tags and \$18.95 for the Safeway tags.

Recommendation

Staff recommends that the Committee authorize the Executive Director or his designee to issue a purchase order to TransCore, LP in an amount not to exceed \$3,447,235 to furnish a total of 208,000 toll tags for the FasTrak® Regional CSC project.

Steve Heminger

REQUEST FOR COMMITTEE APPROVAL

Summary of Purchase Order

Work Item No.: 1253

Vendor: TransCore, LP
San Diego, CA

Work Project Title: FasTrak® Toll Tag Procurement

Purpose of Project: To provide 100,000 standard and 108,000 retail toll tags for the FasTrak® Regional CSC project.

Brief Scope of Work: Provide 100,000 standard and 108,000 retail toll tags between August 2010 and October 2011 for the FasTrak® Regional CSC project.

Project Cost Not to Exceed: \$3,447,235

Funding Source: Toll Funds

Fiscal Impact: Project costs are consistent with funds programmed and budgeted in the BATA Toll Bridge Rehabilitation Program.

Motion by Committee: That the Executive Director or his designee is authorized to issue a purchase order to TransCore, LP to provide toll tags for the FasTrak® Regional Customer Service Center project and the Chief Financial Officer is authorized to set aside funds up to \$3,447,235 for such purchase order.

BATA Oversight Committee:

Bill Dodd, Chair

Approved: Date: June 9, 2010