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Memorandum

TO: BATA Oversight Committee

DATE: May 5, 2010

FR: Deputy Executive Director

RE: Contract Amendments – FasTrak[®] Leased Vehicle Fleet Tolling Program: Rent-a-Toll, LTD., PlatePass, LLC., and Highway Toll Administration, LLC. (HTA)

BATA currently has agreements with three third-party vendors (Rent-a-Toll, LTD, PlatePass, LLC and HTA) to provide automated collection of bridge tolls on rental cars. Staff is proposing to expand these agreements to encompass leased vehicle fleets in addition to rental car fleets. As with the existing automated rental car tolling programs, leased fleet vehicle tolling provides a method for collecting tolls from the leased vehicles using the toll facilities when the drivers do not have a FasTrak[®] account. Any time one of the leased vehicles managed by one of the third party vendors uses a FasTrak[®] lane on a toll bridge, the toll will be paid based on the leased vehicle license plate. Rent-a-Toll, PlatePass and HTA will be responsible for collecting the tolls directly from the lessee as well as a service fee. Currently, leased vehicles (passenger and commercial) generate about 9,000 violations per year on Bay Area toll bridges.

Expanding the rental car program to cover leased fleets will significantly benefit BATA since we will not be required to send toll violations to motorists that violate the toll facilities in leased vehicles and we are guaranteed the payment of tolls from vehicles participating in the program. Additionally, there is no cost of these programs to BATA.

Recommendation

Staff recommends that the Committee authorize the Executive Director or his designee to negotiate and amend existing contracts with Rent-a-Toll, PlatePass and HTA to provide leased vehicle fleet tolling services for the FasTrak[®] program for individual terms not to exceed 5 years.

Andrew B. Fremier

AF:ss

REQUEST FOR COMMITTEE APPROVAL

Summary of Proposed Contract Amendment

Work Item No.: 1252

Vendor: Rent-a-Toll, LTD
Carrollton, TX

Work Project Title: Leased Vehicle Fleet Tolling Service

Purpose of Project: Automate tolling of leased vehicles

Brief Scope of Work: Provide automated tolling of leased vehicles through license plate matching to the Rent-a-Toll managed FasTrak[®] account.

Project Cost Not to Exceed: \$0

Funding Source: N/A

Fiscal Impact: N/A

Motion by Committee: That the Executive Director or his designee is authorized to negotiate and enter into a contract amendment with Rent-a-Toll to incorporate leased vehicle fleet tolling services into the contract for automated vehicle tolling services for the FasTrak[®] Program.

BATA Oversight Committee:

Bill Dodd, Chair

Approved: Date: May 12, 2010

REQUEST FOR COMMITTEE APPROVAL

Summary of Proposed Contract Amendment

Work Item No.: 1252

Vendor: PlatePass, LLC
Scottsdale, AZ

Work Project Title: Leased Vehicle Fleet Tolling Service

Purpose of Project: Automate tolling of leased vehicles

Brief Scope of Work: Provide automated tolling of leased vehicles through license plate matching to the PlatePass managed FasTrak[®] account.

Project Cost Not to Exceed: \$0

Funding Source: N/A

Fiscal Impact: N/A

Motion by Committee: That the Executive Director or his designee is authorized to negotiate and enter into a contract amendment with PlatePass to incorporate leased vehicle fleet tolling services into the contract for automated vehicle tolling services for the FasTrak[®] Program.

BATA Oversight Committee: _____
Bill Dodd, Chair

Approved: Date: May 12, 2010

REQUEST FOR COMMITTEE APPROVAL

Summary of Proposed Contract Amendment

Work Item No.: 1252

Vendor: Highway Toll Administration, LLC
Great Neck, NY

Work Project Title: Leased Vehicle Fleet Tolling Service

Purpose of Project: Automate tolling of leased vehicles

Brief Scope of Work: Provide automated tolling of leased vehicles through license plate matching to the HTA managed FasTrak[®] account.

Project Cost Not to Exceed: \$0

Funding Source: N/A

Fiscal Impact: N/A

Motion by Committee: That the Executive Director or his designee is authorized to negotiate and enter into a contract amendment with HTA to incorporate leased vehicle fleet tolling services into the contract for automated vehicle tolling services for the FasTrak[®] Program.

BATA Oversight Committee:

Bill Dodd, Chair

Approved: Date: May 12, 2010